

ATLANTA BUSINESS CHRONICLE

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ATLANTA'S TOP 25 INTERIOR COMMERCIAL CONTRACTORS

Ranked by Georgia interior contract revenue recognized

Rank	This year	Last year	Company	2006 Georgia interior contract revenue recognized* / % of this figure built by base company**	2006 Atlanta interior contract revenue recognized†	2006 total companywide revenue	% of interior work that is self-performed	Number of Atlanta employees	Partial listing of areas of specialty	No. of offices in Atlanta, Georgia/total	Managing principal(s) over interiors	Chief Atlanta officer(s)	Year est. in Atlanta
1.	(2)		Choate Interior Construction Co. A 8200 Roberts Drive, Suite 210 (678) 892-1200 Atlanta, Ga. 30350 www.choateco.com	\$140,136,080 32%	\$81,794,952	\$631,471,579	5-10%	48	interior construction of corporate, institutional, reception, industrial, retail medical and biomedical projects	1 2 5	Joe Lain, Steve Soteres	William Millard Choate, David A. Page, Ben Buryard	1989
2.	(1)		Skanska USA Building Inc. 70 Ellis St. N.E. (404) 659-1970 Atlanta, Ga. 30303 www.skanskausa.com	\$102,472,528 15%	\$62,313,257	\$5,300,000,000	5%	314	office, medical and high-end hotel interiors	2 2 32	Towson Engsborg	Paul Anderson, Peter Mackenna	1905
3.	(3)		Holder Construction Co. 3333 Riverwood Parkway, Suite 400 (770) 986-3000 Atlanta, Ga. 30339 www.holderconstruction.com	\$85,309,000 0%	\$61,000,000	\$793,000,000	10%	252	corporate, higher education, hotel and hospitality, data centers, government	1 1 3	John Mark Wood, David W. Miller	Thomas M. Holder	1960
4.	(5)		Humphries and Co. 1890 Main St., Suite 200 Smyrna, Ga. 30080 (770) 434-1890 www.humphriesandcompany.com	\$63,768,489 0%	\$63,768,489	\$63,768,489	25%	134	corporate office interiors, data centers, clubs, law firms, restaurants, media, high-rise residential	1 1 1	Bryan Benedict, Scott Moore, Bobby Shantz	Jimmy Humphries	1981
5.	(12)		New South Construction Company Inc. A 1132 West Peachtree St. (404) 443-4000 Atlanta, Ga. 30309 www.newsouthconstruction.com	\$56,000,000 10%	\$56,000,000	\$150,837,000	20%	220	educational, country clubs, churches, aviation, justice, office buildings, corporate, industrial	1 1 1	Doug Davidson, Thomas Troutman, Huntly Gordon	Doug Davidson	1990
6.	(11)		Fraze Inc. A 560 Lions Club Drive (770) 948-5555 Mableton, Ga. 30126 www.frazeinc.com	\$47,411,146 0%	\$28,171	\$47,411,146	0	15	hotel renovations, time sharing renovations, assisted-living facilities renovations	1 1 1	Chuck Frazee	Daniel Ward	1976
7.	(4)		Turner Construction Co. 3424 Peachtree Road N.E., Suite 1900 (404) 504-3700 Atlanta, Ga. 30326 www.turnerconstruction.com	\$46,680,000 0%	\$40,324,000	\$8,000,000,000	10%	213	commercial office, interiors, education, pharmaceutical, justice	1 1 46	John Lichtenwalter	Paul D. Little, David C. Butler	1976
8.	(8)		Hitt Contracting Inc. 510 14th St., Suite 100 (770) 916-1166 Atlanta, Ga. 30318 www.hitt-gc.com	\$40,346,819 0%	\$31,590,490	\$687,490,000	5%	37	commercial interiors, law firms, retail, government, data centers	1 1 5	Ryan Bixler	Ryan Bixler	1998
9.	(9)		Malone Construction Co. 700 Antone St. N.W. (404) 351-3991 Atlanta, Ga. 30318 www.maloneconstruction.com	\$36,025,898 0%	\$36,025,898	\$36,025,898	20%	80	corporate interiors, banks, data centers, retail	1 1 1	James Buck, Steve Williams	James K. Malone	1946
10.	(10)		Cork-Howard Construction Co. 2121 New Market Parkway, Suite 118 (404) 814-6000 Marietta, Ga. 30067 www.corkhoward.com	\$35,400,000 12%	\$26,500,000	\$39,000,000	10%	100	high-end, multi-floor interiors; health care; data centers; base building; nonprofit commercial construction	1 1 2	Gene Cork, Lori Howard	Gene Cork, Lori Howard	1995
11.	(7)		The Conlan Co. 1800 Parkway Place, Suite 1010 (770) 423-8000 Marietta, Ga. 30067 www.conlancompany.com	\$31,474,225 0%	\$16,917,233	\$273,731,695	10%	225	offices, light industrial, medical, renovations, manufacturing, institutional facilities	1 1 1	David A. Staley	Gary D. Condron	1987
12.	(14)		Leapley Construction Group of Atlanta LLC 294 Interstate North Circle (770) 850-8711 Atlanta, Ga. 30339 www.leapleyconstruction.com	\$26,025,648 0%	\$26,025,648	\$26,025,648	0	28	corporations, law firms, and data centers	1 1 1	Meredith Leapley	Meredith Leapley	1999
13.	(16)		Kinzey Construction Company Inc. A 4200 Northside Parkway, Building 14, Suite 300 (404) 814-6000 Atlanta, Ga. 30327 www.kinzeyconstruction.com	\$24,637,367 NA	\$24,637,367	\$24,637,367	20%	30	corporate office, data centers, education, light industrial, renovations	1 1 1	Brad Kinzey, Todd Evans, Howard Smith	Brad Kinzey, Todd Evans, Howard Smith	1985
14.	(17)		Warren-Hanks Construction Co. 1736 Sands Place S.E. (770) 984-0660 Marietta, Ga. 30067 www.warrenhanks.com	\$21,686,712 0%	\$21,686,712	\$21,686,712	15%	NA	medical, class A office space, banks	1 1 1	Gene Warren, Jim Hanks, Jason Brooks, Beth Polley, Rhon Cope, Cole Egan	Gene Warren, Jim Hanks	1994
15.	(NR)		Young Contracting Co. 8215 Roswell Road, Building 400 (770) 522-9270 Atlanta, Ga. 30350 www.youngcontracting.com	\$21,435,283 100%	\$16,225,751	\$86,202,234	10%	54	retail construction	1 1 2	Gary W. Young	Gary W. Young, Rusty Peacock	1991
16.	(15)		DLP Construction Company Inc. 5935 Shiloh Road E., Suite 200 (770) 887-3573 Alpharetta, Ga. 30005 www.dlpconstruction.com	\$19,230,987 NA	\$16,156,084	\$32,213,198	NA	28	commercial, retail	1 1 1	NA	Dennerie L. Pigg Jr.	1996
17.	(NR)		Balfour Beatty Construction† 600 Galleria Parkway, Suite 1800 (678) 921-6800 Atlanta, Ga. 30339 www.balfourbeattyus.com	\$17,601,612 0%	\$17,601,612	\$2,108,799,000	0%	75	retail, office, education, privatized military housing, hospitality, mixed-use	1 1 11	Jeff George	Jeff George	2001
18.	(24)		Scott Contracting LLC A 2775 Premiere Parkway, Suite 400 (678) 584-0423 Duluth, Ga. 30097 www.scott-contracting.com	\$16,254,062 0%	\$16,254,062	\$16,254,062	10%	25	office, industrial, medical, retail, government	1 1 1	Mark L. Scott	Mark L. Scott	2003
19.	(20)		Griffin Construction Services Inc. 800 Mount Vernon Highway, Suite 300 (770) 522-7400 Atlanta, Ga. 30328 www.thegriffinco.com	\$15,960,125 0%	\$15,960,125	\$15,960,125	5%	25	health care, corporate, hospitality, office condo, retail	1 2 2	Mark H. Wilde	Mark H. Wilde, Roger B. White, Joel J. Griffin	1975
20.	(25)		Freese Construction Co. 1355 Terrell Mill Road, Building 1470, Suite 100 (770) 850-9393 Marietta, Ga. 30067 www.freesecco.com	\$15,496,298 42%	\$14,482,018	\$52,393,004	10%	68	corporate, health care, institutional, data center, research	1 1 3	Richard Klepp	Patrick Freese, Bryant Carpenter, Richard Kleppe, Henry Johnson	1995
21.	(19)		Trammel Crow Construction - Atlanta Inc. dba Raven Construction 5 Concourse Parkway (770) 290-0762 Atlanta, Ga. 30328 www.ravenconstruction.com	\$14,503,635 0%	\$14,503,635	\$14,503,635	0%	10	office, industrial	1 1 1	Bret Nave	Bret Nave	1994
22.	(23)		Integra Construction Inc. A 210 Interstate North Parkway, Suite 150 (770) 953-1200 Atlanta, Ga. 30339 www.integraconstruction.com	\$14,479,949 53%	\$5,234,838	\$55,308,240	15%	55	office, data/call centers, medical, interiors, retail, resort, sports facilities	1 1 2	David Blackmore	David Blackmore, Jeff Powers, Brad Hornor, Brenda Sullivan	1994
23.	(22)		KR Witwer Inc. 3953 Rogers Bridge Road, Suite 703 (678) 775-3150 Duluth, Ga. 30097 www.kr-witwer.com	\$14,000,000 0%	\$14,000,000	\$14,000,000	30%	30	retail, office, medical, education, law firms, banks	1 1 1	Greg Witwer	Greg Witwer	1986
24.	(18)		Duke Construction 3950 Shackelford Road, Suite 300 (770) 717-3200 Duluth, Ga. 30096 www.dukeconstructiononline.com	\$12,208,000 0%	\$12,108,000	\$954,385,000	0	33	industrial, retail, medical, office	1 1 13	Michael Oliver	Paul Meyer, Tony Zang	1965
25.	(NR)		The Potts Co. A 981 East Freeway Drive (770) 483-9299 Conyers, Ga. 30094 www.pottco.com	\$11,700,000 100%	\$11,512,000	\$84,124,728	10%	52	higher-education, faith-based, government, habitational, corporate	1 1 1	Michael Potts, David Buser, Steven Heyward	Michael R. Potts	1986

* Revenue recognized for work performed by the Georgia office, regardless of where the project was located. Figures do not include any base building revenue.
 ** Percentage of Georgia interior contract revenue recognized for a 100 percent single-tenant occupant, in a building built by the company's base building company.
 † Projects in the 20-county metropolitan statistical area (MSA) only. Figures do not include any base building revenue.
 ‡ Formerly listed as Centex Construction LLC.
 †† Company submitted a statement of verification supporting figures.
 NA - Not available or not applicable
 NR - Not ranked or not relevant

SOURCES: Atlanta Business Chronicle research and the companies

It is not the intent of this list to endorse the participants or to imply that the size of a company indicates its quality. Although every attempt is made to ensure the accuracy and thoroughness of Atlanta Business Chronicle charts, omissions sometimes occur. All information listed is based on responses from the companies to Atlanta Business Chronicle surveys. Please send corrections or additions on company letterhead to Giannina Smith, Research Associate, Atlanta Business Chronicle, 3423 Piedmont Road, Suite 400, Atlanta, Ga. 30305, or e-mail gianninasmith@ajournals.com.